



POF 1262  
(FOREIGN SUPPLIES)

Government of Pakistan  
PAKISTAN ORDNANCE FACTORIES  
TENDER ENQUIRY

To

M/s

Dear Sirs,

Reference : TENDER ENQUIRY NO. 0423/FP/A/49/P-AA

DATED 05-MAR-19

You are requested to submit quotations for the items noted in the schedule to the tender. Offers should be sent duly sealed in an envelope. Please note the following instructions for filling the tender:-

**1. SUBMISSION OF TENDER**

1.1 Tenders will be opened at 12:30 hours on 16-APR-19 and must reach in POF Bid Center on or before 12:00 hours up to due date. The tender received late will not be entertained. You may witness the opening of the tender if you so desire. If a representative is deputed, he should bring a letter of authority from you.

1.2 Only one tender should be included in one envelope. The outside of the envelope should be inscribed with:-

Tender Enquiry No: 0423/FP/A/49/P-AA

Tender to be opened on: 16-APR-19

Address as follows:-

GM-PLANNING-AA

POF WAH CANTT

1.3 If envelope does not indicate reference of TEs or received late the same may be returned up-opened.

**2. GENERAL INSTRUCTIONS REGARDING PREPARATION OF QUOTATIONS**

2.1 For materials, the prices should be filled in column 5 and delivery date in column 6 of the schedule to this Tender Enquiry. The undertaking should be signed at the bottom of the Schedule which shall form the Quotation. You may use a separate sheet if necessary.

Contd.....P-2

2.2 **For Plant and Machinery**, you are required to quote in two parts:-

**Part I "Technical Offer":** It should exclusively give technical details and literatures/ brochures of the offered plant, machinery and equipment; validity date; delivery schedule; and signed undertaking given on the schedule to this Tender Enquiry. It must not indicate price, costs etc.

**Part II "Commercial Offer":** It should indicate the commercial terms e.g. price, terms of payment, mode of payment, mode of supply.

Each part should be placed in a separate sealed cover. The envelopes should be inscribed with: Part I "Technical Quotation without Price" and Part II "Commercial Quotation with Price".

2.3 The quotation must remain valid for, at least 90 days from the date of opening of tenders.

2.4 The quotation should hold good for any reduced or enhanced quantities without notice.

2.5 In the event of non-acceptance of offer, intimation may be given to the Tenderers on their request.

2.6 Conditional offers or alternative offers are likely to be ignored.

2.7 Quotations should be based on FOB. The consignment will be shipped through Pakistan National Shipping Corporation (PNSC). In case there is no PNSC service in the country of shipping, please quote on C & F basis. The freight should be indicated separately. Insurance premium should not be included in the quoted price. However, where insurance is considered necessary, advice to that effect should be given in the quotation.

2.8 Submission of the offer through an agent in Pakistan should be avoided. In case it is considered inevitable, the agent's quotation must invariably be accompanied by the original proforma invoice from the principals/manufacturers.

2.9 Country of origin and port of shipment to be stated

2.10 The offer of the principal must clearly indicate whether the rate quoted is inclusive of agent's commission, and if inclusive rate of commission included be specified.

2.11 Suppliers will render necessary information regarding hazardous effects on environment, of the materials/products supplied by them, in their quotations and shipping/despatch documents

2.12 If the requisite information is not furnished on the T.E form or offer received is not in conformity with the requirement of the T.E such offer shall be ignored.

### 3. INSPECTION

3.1 Supplies shall be subject to the inspection and acceptance by the competent inspection authority nominated by the Purchaser, who will arrange it at his own cost. Inspection facilities such as tools, test equipment, instruments etc will, however, be provided by the Suppliers in accordance with the relevant specifications.

3.2 Where considered necessary by the Purchaser, stores may be obtained on Warranty/Guarantee, subject to inspection on receipt. Rejected stores will be removed and replaced with the acceptable stores by the Supplier at his own expense, within a specified time.

3.3 **TENDER SAMPLE**

Where required offer must accompany tender sample strictly according to the description given in Tender Enquiry. Offer not accompanied by tender sample will NOT be entertained excepting the established and reputable firms who have either previously satisfactorily supplied the same or similar stores or have submitted an acceptable sample thereof against previous T.E.

4. **ACCEPTANCE OF OFFERS**

4.1 POF may reject all bids or proposals at any time prior to the acceptance of a bid or proposals, but is not required to justify grounds for its rejection. POF Shall incur no liability towards suppliers or contractors who have submitted bids or proposals.

4.2 **PERFORMANCE BOND**

(a) The successful bidder will provide Performance Bond at the rate up to 10% of F.O.B value of the contract in favour of Controller Military Accounts (CMA) POF Wah Cantt. The Performance Bond will be furnished in the form of Deposit At Call Receipt (CDR) from any scheduled bank in Pakistan or an unconditional bank guarantee on prescribed proforma covered by any scheduled bank in Pakistan. The performance Bond shall be furnished within 45 days from the date of opening of Letter of Credit. It shall be valid for a period of 12 months after the date of expiry of letter of credit. If the Performance Bond is not furnished within the prescribed time of 45 days, the Purchaser reserves the right to:

i. Impose penalty @ 1% per month of the value of CDR/BG.  
(Clause-4.2 (a i) is not applicable in case of procurement of Plant/Equipment/Machinery items).

OR

ii. Cancel the contract and make other arrangements for purchase of the stores at the risk and expense of the Supplier.

(b) No Performance Bond will be required if the total FOB value of the contract is less than US \$50,000 and contract is placed directly on the foreign Supplier.

4.3 **FAILURE TO SUPPLY THE STORES**

All deliveries must be completed by the specified date. If the failure to deliver the stores within the scheduled time should have arisen from "Force Majeure", which the purchaser may admit as reasonable ground for further time, he will allow such additional time as he may consider to have been required by the circumstances of the case. Otherwise, he will be entitled, at his discretion, to cancel the contract; and/or claim liquidated damages upto 2% but not less than 1% of the contract price of the items and their quantities for each and every month or part of a month, beyond the specified delivery date, during which these may not be delivered, subject to a maximum of 10% of the total contract value of the particular stores which remained unsupplied either in part or in full: or, to purchase from elsewhere, the unsupplied stores at the risk and cost of the supplier.

**4.4 PAYMENT**

Payment will normally be made by means of irrevocable letter of credit. Unless otherwise stated 90% payment will be released on submission of despatch documents to Bank while balance 10% payment will be released on receipt and acceptance of store by the consignee.

All Bank charges incurred in Pakistan in connection with the establishment of L.C. will be borne by the Purchaser, whereas all Bank charges incurred in connection with drawing of payment including charges for confirmation of L.C. by the advising Bank/Foreign Bank will be borne by the Supplier.

**5. SECURITY OF INFORMATION**

The tenderer and his employees must not communicate any information relating to the sale/purchase of stores under this enquiry to any person other than the manufacturer or to any press or agent not authorised in writing by POFs to receive it.

Please return the Schedule to the Tender duly signed by the specified date, alongwith the specifications, drawings etc., if any, enclosed herewith - even if you are unable to quote.

**WARNING** In case the firm abstain from making offers or fail to return/acknowledge the tender form by the specified date on three consecutive occasions, no further tender enquiry may be issued to them and their names would liable to be removed from the approved list.

Yours Faithfully

**(KARIM ULLAH KHAN)**  
**MANAGER-PUR-AA**

for PAKISTAN ORDNANCE FACTORIES

Tele 051-9055-22214

Fax 051-9271400

Telex 5840 POFAC PK

## PAKISTAN ORDNANCE FACTORIES

SCHEDULE TO TENDER NO. 0423/FP/A/49/P-AADATED 05-MAR-19**(1) FOR MATERIALS**

(1) Item No.	(2) Description with Specs. etc.	(3) Unit	(4) Qty	(5) Price Per Unit FOB or free delivery		(6) Delivery Date
				In Figures	In Words	
1	DIRECTIONAL VALVE 4 WE 10E 30/CO24 N9Z4 S.T.S.	NO	2			
2	RELIEF VALVE MVP 6-C (HAW) S.T.S.	NO	4			
3	PROPORTIONAL VALVE -DBEP 6A, 06-10/45A 24NZ4/M (REXROTH)	NO	2			

**(2) For Plant & Machinery:  
Specification:-**

- (3) Special Conditions**
1. ANY QUANTITY OF STORE, IF FOUND DEFECTIVE FUNCTIONALLY, WILL ESSENTIALLY SUPPLIER FREE OF COST UNDER HIS OWN ARRANGEMENT.
  2. THE STORE MUST BE PROTECTED ADEQUATELY AND APPROPRIATELY AGAINST DAMAGES ENVIRONMENTAL EFFECTS, WATER OR OTHER SUBSTANCES DURING JOURNEY /TRANSPORTATION OR WITHSTAND THE ROUGH HANDLING INVOLVED IN TRANSIT & PROVID PRESERVATION OF MATERIAL WHILE HELD IN STORAGE BY THE CONSIGNEE.
  3. NEW PARTICIPANTS/BIDDERS ARE OBLIGATORY/ TO FORWARD NECESSARY CREDENTIALS OF THEIR FIRM SHOWING/ELABORATING DETAILS OF THEIR BUSINESS WIT GOVT/SEMI GOVT. & PUBLIC SECTOR ORGANIZATIONS/DEPARTMENTS OF PAKISTAN ALONG THEIR QUOTATION.
  4. STORE MUST BE BRAND NEW, FROM CURRENT YEAR PRODUCTION AND FROM OEM.
  5. AFTER PLACING OF CONTRACT, ACCEPTED COPIES OF THE CONTRACT, DULY SIGNED, STAMPED MUST BE PROVIDED WITHIN 05 DAYS.
  6. STORE WILL ALSO BE INSPECTED UNDER FUNCTIONAL TEST/TRIAL.  
" FOR FOREIGN SUPPLIER"
1. FIRM ENTERING INTO BUSINESS WITH POF'S FIRST TIME, 100% PAYMENT WILL BE MADE AFTER ACCEPTANCE OF STORE AT POF'S THROUGH DIRECT REMITTANCE/L.C/TA LOND
  2. THE FIRM WHO IS NOT CAPABLE TO GET EXPORT LICENSE FROM THEIR RESPECTIVE DEPARTMENT, IS NOT ALLOWED TO PARTICIPATE IN THE TENDER.
  3. PRICE MUST BE QUOTED ON FOB AS WELL AS C&F BASIS.
  4. STORE WILL BE SUPPLIED ON WARRANTY GUARANTEE BASIS.  
"FOR INDIGENOUS SUPPLIER"
1. PRICE SHOULD BE QUOTED IN LOCAL CURRENCY ON FOR WAH CANTT BASIS.
  2. BID MONEY @2% (FOR REGISTERED SUPPLIERS) AND @ 5% (FOR UN-REGISTERED SUPPLIERS) OF QUOTED VALUE IN FAVOUR OF GM-PLANNING-AA, THE IN THE SHAPE OF PAY ORDER/BANKER CHEQUE ALONG WITH QUOTATION IS MANDATORY.
  3. TENDER FEE AMOUNTING TO RS.500/- IN FAVOUR OF DIRECTOR ADMIN POF'S, IN THE OF POSTAL ORDER IS MANDATORY.
  4. ONLY REGISTERED SUPPLIERS (WITH SALES TAX & INCOME TAX DEPTT.) WHO ARE ON TAX PAYERS LIST (ATL) OF FBR ELIGIBLE TO SUPPLY GOODS/SERVICES TO GOVERNMENT

**PAKISTAN ORDNANCE FACTORIES**

SCHEDULE TO TENDER NO. 0423/FP/A/49/P-AA

DATED 05-MAR-19

- 5. IF INTERESTED TO WITNESS TENDER OPENING PLEASE COME AT RABITA HALL POFS W CANTT BEFORE 1200 HRS ON OPENING DATE ALONG WITH ORIGINAL AUTHORITY LETTER A ORIGINAL CNIC WITH PHOTOCOPY.
- 6. 100% PAYMENT WILL BE MADE AFTER RECEIPT AND ACCEPTANCE OF STORE AT POFS THROUGH CROSSED CHEQUE.
- 7. 100% INSPECTION WILL BE CARRIED OUT AT POF WAH.
- 8. SEALED ENVELOPS CARRYING QUOTATIONS MUST BE INSCRIBED WITH T.E NO. AND DUE DATE, OTHERWISE OFFER WOULD BE IGNORED.
- 9. OFFER RECEIVED THROUGH EMAIL WOULD NOT BE ENTERTAINED.
- 10. ALL FIRMS BASED IN CHINA AND HONG KONG MUST QUOTE IN CHINESE YUAN (CNY)
- 11. FIRM WILL ALSO ADJUST THE EXPENDITURES (BOARDING & LODGING ONLY) OF PATLO

**(4) Undertaking**

Should our offer be accepted, we hereby undertake to supply the stores/render the services contracted on the basis of general Conditions of Contract embodied in Form POF 1282, and to deposit the performance bond within the prescribed time, failing which it will constitute a breach of contract, and POF will have the right to purchase the stores/services elsewhere at our risk and cost.

Place \_\_\_\_\_  
Date \_\_\_\_\_

Signature of the Tenderer \_\_\_\_\_  
 Name \_\_\_\_\_  
 Postion \_\_\_\_\_  
 Address \_\_\_\_\_  
 Income Tax G.I.R. No \_\_\_\_\_